

Texas A&M University-Commerce
Auxiliary Services Contractual Relationships as of August 31, 2009

| Description of Services Provided | Vendor Name | Contract Period | Commission | Amount 2007 | Amount 2008 | Amount 2009 | Disposition of Funds |
|----------------------------------|---|-----------------------------|--|------------------|------------------|------------------|---------------------------------|
| Snack Vending | Custom Food Group | 6/1/2005 to 5/31/2010 | 20% | \$18,051 | \$16,822 | \$15,446 | Athletics |
| | <i>Total</i> | | | \$18,051 | \$16,822 | \$15,446 | |
| Drink Vending | Coca-Cola Enterprises, Inc. dba Sulphur Springs Coca Cola Bottling Company | 9/1/2005 | | | | | |
| | Sponsorship Fee | 12/14/2008 | Annual | \$50,000 | \$50,000 | \$0 | Athletics |
| | Scholarships | | Annual | \$500 | \$500 | \$0 | Student Scholarships |
| | Carbonated & Non Carbonated | | 32% & 15% | \$63,865 | \$51,161 | \$20,157 | Athletics |
| | <i>Total</i> | | | \$114,365 | \$101,661 | \$20,157 | |
| Drink Vending | Pepsi Bottling Group | 12/15/2008 to 12/14/2013 | | | | | |
| | Sponsorship Fee | | Annual | | | \$35,000 | Athletics |
| | Commission - Cash in Bag | Carb / Non Carb | 30% / 20% | | | \$16,222 | Athletics |
| | Gatorade Sideline Program | | Coolers, Product, etc | | | \$3,500 | Athletics |
| | Special Event Promos | | Trailer, etc | | | \$1,900 | Athletics |
| | Product Donation | | 500 Cases | | | \$5,000 | Auxiliary Enterprises |
| | <i>Non-Vend ** Volume Incentive</i> | \$10,000 | 8,000 + Cases | | | \$0 | <i>Auxiliary Enterprises</i> |
| | Sustainability Program | | Recycle Bins | | | \$5,000 | Auxiliary Enterprises |
| | <i>Total</i> | | | \$0 | \$0 | \$66,622 | |
| Food Service | Sodexo Services of Texas Limited Partnership | 5/15/2005 | | | | | |
| | Rent | to 5/15/2010 | Annual | \$100,000 | \$50,000 | \$50,000 | Auxiliary Enterprises * |
| | Lion Card Support | w/ability to | Annual | \$20,000 | \$20,000 | \$20,000 | Transaction System Software M&R |
| | Catering Fund - President | automatically | Annual | \$10,000 | \$10,000 | \$10,000 | President Event Fund |
| | Catering Fund - Student Affairs | renew for 5 years | Annual | \$2,500 | \$2,500 | \$2,500 | Student Affairs Event Fund |
| | Meal Scholarships | upon mutual | Annual | \$2,900 | \$2,900 | \$3,135 | Student Scholarships |
| | Equipment Repair | agreement | Annual | \$16,395 | \$19,480 | \$60,000 | M&R on Existing Equipment |
| | Concession Area Upgrades | | Annual | \$5,000 | \$0 | \$0 | Athletics |
| | Retail Cash Sales | | 15% | \$41,833 | \$36,376 | \$53,235 | Auxiliary Enterprises * |
| | Lion Cash / Declining Balance | | 15% | \$8,907 | \$6,551 | \$5,662 | Auxiliary Enterprises * |
| | Concession Sales | | 20% | \$12,114 | \$13,191 | \$13,074 | Athletics |
| | Special Events | | 20% | \$11,396 | \$14,564 | \$29,170 | Auxiliary Enterprises * |
| | University Catering | | 20% | \$66,065 | \$71,662 | \$77,042 | Auxiliary Enterprises * |
| | Capital Improvements | | | \$55,556 | \$55,556 | \$108,974 | Capital Improvements ** |
| | <i>Total</i> | | | \$352,666 | \$302,781 | \$432,792 | |
| Bookstore | Texas Book Company | 7/16/2009 | \$ 167,500 or 6% which ever is greater | \$196,415 | \$224,657 | \$180,298 | Auxiliary Enterprises * |

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|----------------------------------|---------------------------------------|------------------------|--|------------------|------------------|------------------|--------------------------------------|
| Scholarships | | | Annual | \$1,000 | \$1,000 | \$1,000 | Student Book Scholarships |
| Capital Improvements | | | Per Contract | \$0 | \$0 | \$0 | Rayburn Student Center additions *** |
| Unrestricted Funding | | | Annual | \$10,000 | \$0 | \$0 | Honors College |
| | <i>Total</i> | | | \$207,415 | \$225,657 | \$181,298 | |
| Games & Videos | Encore Games | 9/1/2006 to 8/31/2009 | 50% | \$212 | \$706 | \$480 | Memorial Student Center |
| | <i>Total</i> | | | \$212 | \$706 | \$480 | |
| Laundry | Webb Service Company | 12/1/2009 | 65% Washers 34% Dryers | \$14,806 | \$18,214 | \$16,477 | Residence Life |
| | <i>Total</i> | | | \$14,806 | \$18,214 | \$16,477 | |
| Trademark Licensing | Strategic Marketing Affiliates | 7/14/2006 to 6/30/2009 | \$0 to 4,000 (SMA 100%) \$4,000 + (Univeristy 60 and SMA 40%) | \$0 \$2,367 | \$0 \$7,115 | \$0 \$6,635 | Marketing Resources |
| | <i>Total</i> | | | \$2,367 | \$7,115 | \$6,635 | |

Comments or Questions regarding this information may be directed to Jennifer Perry, Auxiliary Services
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** Potential revenue depending upon total cases sold to department and third party affiliates.